

NYS Clean Heat Working Group Series

for Participating Contractors & Industry Partners

Session #30

September 10, 2026 9:00 am–10:00 am

NYS Clean Heat
Joint Management Committee



NYS Clean Heat

Agenda

- > Meeting Procedures
- > Welcome
- > Safety Message
- > JMC Updates and Discussion
 - > September 1, 2026 Program Manual
 - > Weatherized Tier
 - > Incentive updates
 - > Geothermal Topics and Project Sizing
 - > Contractor Allocations
 - > Con Edison Service Adequacy
 - > Revised QA/QC Items and Badging Criteria
 - > Upcoming Training Opportunities
- > Stakeholder Topic(s)
- > Clean Heat Resources and Next Steps



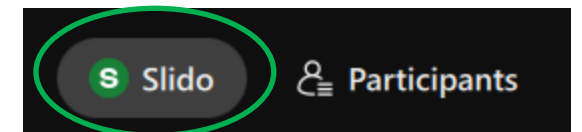
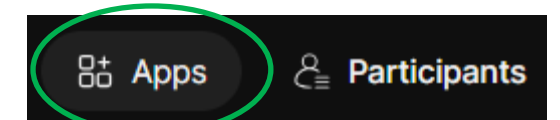
Meeting Procedures

Before beginning, a few reminders:

- > **All attendees are muted**
- > **To use Raise Hand:**
 1. Select the Raise Hand icon in the bottom toolbar, or hover your mouse over your name in the Attendees list in order to see the Raise Hand icon displayed
 2. Click on the raise hand icon to indicate you have a question or comment.
 3. When the moderator calls on you and indicates you are unmuted, you may ask your question or make your comment verbally.
 4. When you are finished talking, please select the “Raise Hand” icon again to lower your hand.
- > **Q&A/Slido**
 1. Access the Q&A function through the **Slido** app. You may see a Slido button at the bottom of your screen, or select Apps to find the Slido panel.
 2. The written Q&A function will be monitored throughout the webinar and panelists will provide responses as appropriate and as time permits. You are welcome to “thumbs up” prior questions! The Program Administrators will follow up on any content that does not get addressed live today.
- > **Chat** – The Chat function is disabled for this webinar so that all questions and comments can be gathered in one place for the panelists to respond. Please use the Q&A feature to submit questions and comments.
- > If technical issues arise, please contact NYSCleanHeat@ceadvisors.com



“Slido” or “Apps” for Q&A



Welcome

Joint Management Committee (JMC) Co-Chairs:

- **Toby Hyde**, Con Edison
- **Caroline Hazard**, NYSERDA
- Other JMC Members:
 - **Ray Cotto**: Central Hudson
 - **Ryan Bauer**: National Grid
 - **Sean Dooley**: NYSEG, RG&E
 - **Joshua Sentiff**: NYSEG, RG&E
 - **Chris Trenard**: Orange & Rockland

> Our implementation team today:

- **Tim Walsh**: ICF
- **Matt Siano**: ICF

> Our JMC support team:

- **Ben Davis**: Concentric
- **Clara-Ann Joyce**: Concentric
- **Sam Farrell**: Concentric

PC&IP Working Group Series

- > Working meetings between Participating Contractors, industry partners, and other stakeholders with the NYS Clean Heat Program Administrators
 - > To foster transparency, coordination, and communication
- > The JMC has PC&IP meetings scheduled in early June, September, December, and March or April.
 - > To align with scheduled releases of new Program Manual versions around September 1 and March 1, and corresponding program announcements around June 1 and December 1.
 - > Continuous feedback is still encouraged through program representatives and NYS Clean Heat email inboxes
- > Utilities continue to engage individuals and small groups to align on potential program adjustments and get additional feedback from the industry.



End-of-Summer Safety Series



Outdoor activities:

- Check the weather forecast to know how to proceed, late season storms and early sunsets can cut your outdoor time short.
- Protect your skin by using SPF 30 or higher, and bug spray
- Stay hydrated
- Continue to be safe around water. Assign a water watcher, and operate by a buddy system.

Fire Safety:

- While grilling, make sure grills are constantly monitored and placed at least 3 ft away from all other objects.
- Check for leaks grills, before each use.
- Always keep the lid open on the grill while trying to light it.
- Never leave a grill unattended.
- When using a fire pit, clear a 10 ft radius and keep a hose or fire extinguisher close by, and remember to extinguish the fire completely as embers can start fires.

Back to School:

- Slow down and stay alert.
- Remember the ABC's: **A**void distractions, **B**reak for buses and **C**heck for pedestrians. Never pass a school bus, when the red lights are flashing
- Be mindful of personal info. Avoid putting your child's name on the outside of backpacks or oversharing details on the first-day-of-school signs such as school name, grade and first and last name publicly online.
- Teach children their address, parent's first and last name, phone numbers by memory and trusted adults they can approach for help.

September 1, 2026 Program Manual

Weatherized Tier

- > The Non-LMI EE/BE Order (May 2025) required NYS Clean Heat to begin offering a separate incentive for projects that meet a minimum weatherization level, a Weatherized Tier (“Wx Tier”)
 - > The Weatherized Tier opened on September 1, 2026 and details are included in the Program Manual

- > Three ways for customers to qualify for the Weatherized Tier:
 - > Post-2010 Build/Modern Home Pathway
 - > Past Participation Pathway
 - > Performance Pathway

- > A home only needs to qualify through **one** of the three pathways to be eligible for the Weatherized Tier incentive.

Weatherized Tier: Post-2010 Build/Modern Home Pathway

- > Eligibility: Homes built in 2011 and later
 - > Documentation may be required to demonstrate that the dwelling was constructed in 2011 or later
 - > E.g., municipal property records, tax assessment records that clearly state the year built, building permits, certificates of occupancy

Weatherized Tier: Past Participation Pathway

- > Eligibility: Homes that participated in a qualifying utility or NYSERDA weatherization program with a **contractor-led** package of measures
 - Con Edison: Weather Ready and Sealed
 - NYSEG/RG&E: Home Insulation and Air Sealing Program (“HIASP”)
 - NYSERDA: Comfort Home Program
 - National Grid: Total Home Comfort
 - O&R: Sealed Comfort Plan
 - Forthcoming Regional Residential Weatherization Programs (“RRWP”)

- > Not all packages and measures under each of these programs will qualify. Further specifics regarding which measures and packages qualify customers for Weatherized Tier incentives are outlined in the Program Manual.

Weatherized Tier: Performance Pathway

- > Who uses this: Homes that were built in 2010 and earlier and did not pass through one of the programs eligible in the “Past Participation Pathway”
- > Eligibility: Homes that demonstrate that they are well-weatherized by having a building heating load per square foot (BHL/sf) below a defined standard.
- > BHL/SF standards vary between Upstate Utilities and Con Edison
 - Con Edison will require third-party verification of a home’s BHL/sq ft via a HomeBoost report
 - The Upstate Utilities will require photo documentation of some Manual J inputs. A Performance Pathway Detailed Manual J Input Requirements document and Performance Pathway Detailed Manual J Input Photo Template are available at <https://nyscleanheat.com/>

Performance Pathway BHL/Sq Ft Standards

Conditioned Square Footage	Upstate Utilities	Con Edison
<= 999	30	27
>= 1,000 and <= 1,999	25	22
>= 2,000	20	16

Transitions and Timelines

- > New incentive rates take effect September 1, 2026

- > Grace period for legacy incentive rates
 - > Con Edison
 - > Projects that receive preapproval before 8/31
 - > Final application is due by 10/31/26

 - > Upstate Utilities
 - > Projects installed before 9/1
 - > Final Application due no later than 60 days after installation
 - > Projects installed after 9/1 will receive the new base rates and Weatherized Tier rates

March 1, 2028 – Weatherization Requirement

- > The May 2025 Non-LMI EE/BE Order mandates that by March 1, 2028, weatherization will be required as a pre-requisite for projects to be eligible for Clean Heat space heating incentives
- > The Weatherized Tier is a step in the direction of this 2028 requirement
- > The Program Administrators want to hear your feedback as the Program evolves
 - Submit any feedback to nyscleanheat@ceadvisors.com

Utility Incentives – Category 2/2a

Category 2/2a - ccASHP Full Load Heating

	Non-DAC			
	Single Family		Apartment	
	Base	Wx Tier	Base	Wx Tier
Con Edison - Cat 2a*	\$2,500	N/A	\$1,000	N/A
National Grid - Cat 2	\$4,000	\$8,000	\$2,000	\$4,000
NYSEG/RG&E - Cat 2	\$4,000	\$8,000	\$2,000	\$4,000
Central Hudson - Cat 2**	\$4,000	\$8,000	\$2,000	\$4,000
O&R - Cat 2	\$4,000	\$8,000	\$2,000	\$4,000

Category 2/2a - ccASHP Full Load Heating

	DAC			
	Single Family		Apartment	
	Base	Wx Tier	Base	Wx Tier
Con Edison - Cat 2a*	\$4,500	N/A	\$2,000	N/A
National Grid - Cat 2	\$6,000	\$10,000	\$3,000	\$5,000
NYSEG/RG&E - Cat 2	\$5,000	\$9,000	\$2,500	\$4,500
Central Hudson - Cat 2**	-	-	-	-
O&R - Cat 2	\$6,000	\$10,000	\$3,000	\$5,000

Notes:

*Con Edison offers Category 2a, Full Load Heating with Integrated Controls, and not Category 2.
The other utilities offer Category 2, Full Load Heating, and not Category 2a.

**Central Hudson does not differentiate between DAC and non-DAC incentives for any category due to customer demographics in its service territory.

Utility Incentives – Category 2b

Category 2b - ccASHP Full Load Heating with Decommissioning

	Non-DAC			
	Single Family		Apartment	
	Base	Wx Tier	Base	Wx Tier
Con Edison	\$7,000	\$10,000	\$3,500	\$5,000
National Grid	\$7,000	\$12,000	\$3,500	\$6,000
NYSEG/RG&E	\$7,000	\$12,000	\$3,500	\$6,000
Central Hudson	\$7,000	\$12,000	\$3,500	\$6,000
O&R	\$7,000	\$12,000	\$3,500	\$6,000

Notes:

**Central Hudson does not differentiate between DAC and non-DAC incentives for any category due to customer demographics in its service territory.

Category 2b - ccASHP Full Load Heating with Decommissioning

	DAC			
	Single Family		Apartment	
	Base	Wx Tier	Base	Wx Tier
Con Edison	\$8,000	\$11,000	\$4,000	\$5,500
National Grid	\$9,000	\$14,000	\$4,500	\$7,000
NYSEG/RG&E	\$8,000	\$13,000	\$4,000	\$6,500
Central Hudson	-	-	-	-
O&R	\$9,000	\$14,000	\$4,500	\$7,000

Utility Incentives – Category 3 GSHP Retrofit

Category 3 - GSHP Full Load Heating (Retrofit)

	Non-DAC			
	Single Family		Apartment	
	Base	Wx Tier	Base	Wx Tier
Con Edison***	\$25,000	\$30,000	N/A	N/A
National Grid	\$18,000	\$23,000	\$9,000	\$11,500
NYSEG/RG&E	\$15,000	\$20,000	\$7,500	\$10,000
Central Hudson	\$15,000	\$20,000	\$7,500	\$10,000
O&R	\$18,000	\$23,000	\$7,500	\$10,000

Notes:

**Central Hudson does not differentiate between DAC and non-DAC incentives for any category due to customer demographics in its service territory.

*** The Con Edison incentive rates for Category 3 retrofits are whole-building rates where the project scope must include all dwelling units in the 1-4 unit building.

Category 3 - GSHP Full Load Heating (Retrofit)

	DAC			
	Single Family		Apartment	
	Base	Wx Tier	Base	Wx Tier
Con Edison***	\$35,000	\$40,000	N/A	N/A
National Grid	\$23,000	\$28,000	\$11,500	\$14,000
NYSEG/RG&E	\$16,000	\$21,000	\$8,000	\$10,500
Central Hudson	-	-	-	-
O&R	\$20,000	\$25,000	\$8,500	\$11,000

Utility Incentives – Category 3 GSHP New Construction

Category 3 - GSHP Full Load Heating (New Construction)

	Non-DAC	
	Single Family	Apartment
	Wx Tier	Wx Tier
Con Edison****	\$15,000	N/A
National Grid	\$14,000	\$7,000
NYSEG/RG&E	\$10,000	\$5,000
Central Hudson	\$8,000	\$4,000
O&R	\$14,000	\$7,000

Category 3 - GSHP Full Load Heating (New Construction)

	DAC	
	Single Family	Apartment
	Wx Tier	Wx Tier
Con Edison****	\$20,000	N/A
National Grid	\$19,000	\$9,500
NYSEG/RG&E	\$11,000	\$5,500
Central Hudson	-	-
O&R	\$20,000	\$9,000

Notes:

**Central Hudson does not differentiate between DAC and non-DAC incentives for any category due to customer demographics in its service territory.

**** Con Edison incentive rates for Category 3 - GSHP Residential Full Load Heating projects in new construction are offered on a per home basis.

Utility Incentives – Category 4

Category 4 - ASHP Partial to Full Load Heating

	Single Family	Apartment
Con Edison	\$4,000	\$1,500
National Grid	\$4,000	\$2,000
NYSEG/RG&E	\$3,000	\$1,500
Central Hudson	\$3,000	\$1,000
O&R	\$4,000	\$2,000

Utility Incentives – Category 5 – HPWH and DHW

Category 5 - Downstream Domestic Water Heating

	\$/Unit
Con Edison	N/A
National Grid	\$1,250
NYSEG/RG&E	\$1,250
Central Hudson	\$1,250
O&R	\$1,250

Category 5a - Midstream HPWH

	\$/Unit	Distributor Incentive Amount	Installer Incentive Amount
Con Edison - Retailer	\$1,300	N/A	N/A
Con Edison - Midstream	\$1,300	\$150	\$50
National Grid	\$1,250	N/A	N/A
NYSEG/RG&E	\$1,250	\$150	\$50
Central Hudson	\$1,250	\$150	\$50
O&R	\$1,250	\$150	\$50

Category 5b - GSHP Desuperheater

	\$/Unit
Con Edison	N/A
National Grid	\$100
NYSEG/RG&E	\$100
Central Hudson	\$100
O&R	\$100

Utility Incentives – Limited Time Offers

- > Con Edison and NYSEG/RG&E will offer a limited time offer for HPWH projects with applications submitted between September 1 and November 30, 2026.
- > O&R will offer a limited time offer for HPWH projects with applications submitted between September 15 and December 31, 2026.

HPWH Limited Time Offers

	\$/Unit	Distributor Incentive Amount	Installer Incentive Amount
Con Edison - Retailer	\$1,500	N/A	N/A
Con Edison - Midstream	\$1,500	\$300	\$200
National Grid	N/A	N/A	N/A
NYSEG/RG&E - Cat 5a	\$1,250	\$300	\$200
Central Hudson	N/A	N/A	N/A
O&R - Retailer	\$1,250	N/A	N/A
O&R - Midstream	\$1,250	\$300	\$200

Geothermal Topics

> Open Loop Systems

- Open loop systems will be considered for eligibility on a case-by-case basis in upstate service territories starting September 1, 2026.
 - Rules and requirements will be the same as they previously were
 - New: All open loop systems will be selected for post-inspection

> Con Edison New Construction Incentive

- Con Edison has introduced an incentive rate for new construction geothermal projects

> New Construction GSHP in Planned Communities

- New construction projects in planned communities that consist of multiple buildings where each unit is equipped with its own independent GSHP system are eligible to receive the single-family home new construction incentive rate for each unit.

Project Sizing

Full-load (10% Electric Resistance Heating)

- > The Program will require heat pump systems to be sized for the full load of the home. Electric resistance will be allowed only as a backup outside of normal operations through physical or digital controls.
- > Previously, residential projects in Categories 2b, 3, and 4 were allowed to include electric resistance heating not to exceed 10% of BHL.

Contractor Allocations

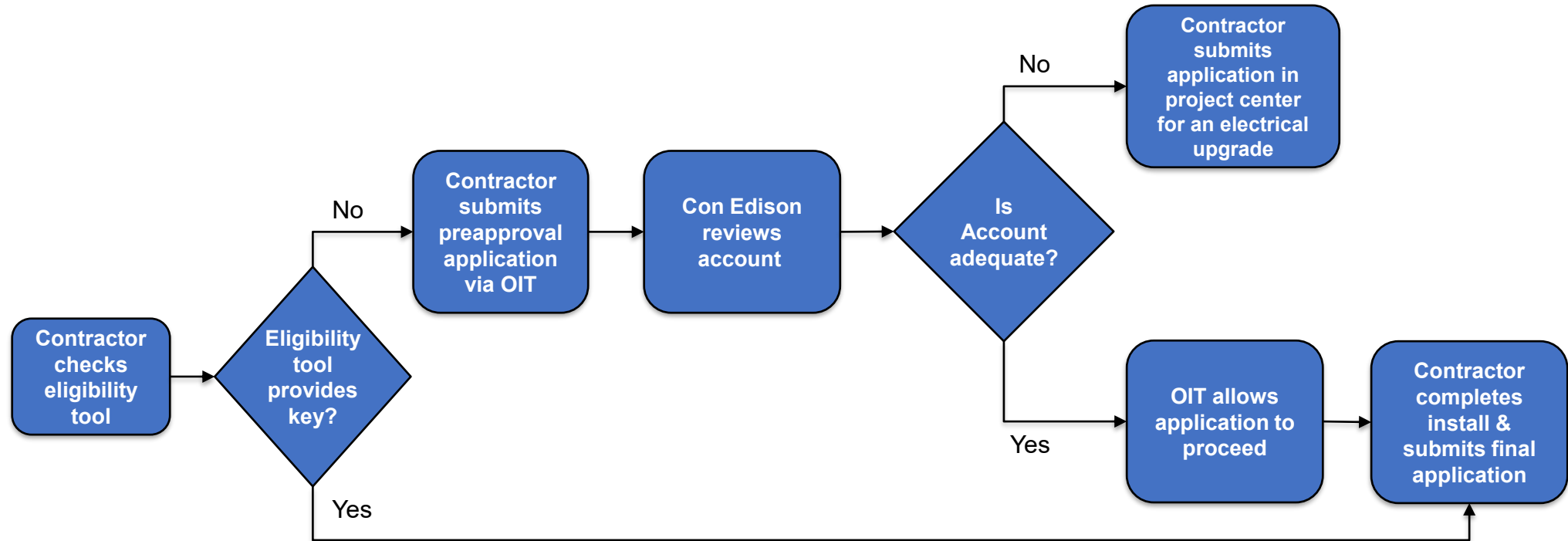
- > National Grid and Con Edison both use a contractor allocation system
- > Allocations determine the incentive amounts Participating Contractors can offer to customers in a month
- > National Grid Timeline
 - Budget Allocation Requests must be submitted by Friday, September 25, 2026.
 - Participating Contractors will receive their Q4 allocations the week of September 28, 2026.
- > Con Edison Timeline
 - Participating Contractors will receive their Q4 allocations the week of September 14, 2026.

Please reach out to your account manager to request additional funding for projects beyond your allocation as needed. For more information on National Grid Contractor Budget Allocations, please review our [School of Clean Heat Allocations Process Video](#).

Con Edison Service Adequacy Requirements

- > Projects must submit a preapproval application or eligibility key before installation to confirm that a home's existing electrical service can safely and reliably support the additional load from a heat pump installation
- > Process Summary
 - > Con Edison will pre-screen customers
 - > Some customers will be flagged as requiring additional review.
 - > Con Edison will request that Participating Contractors submit a load letter in Project Center for projects larger than 10 tons or require additional review
- > For projects that require additional review, Participating Contractors must either (1) obtain an official determination of service adequacy or (2) complete any required service upgrade work **before receiving an eligibility key.**
- > Confirming customer eligibility on conedelibility.com.

Process: Con Edison Service Adequacy

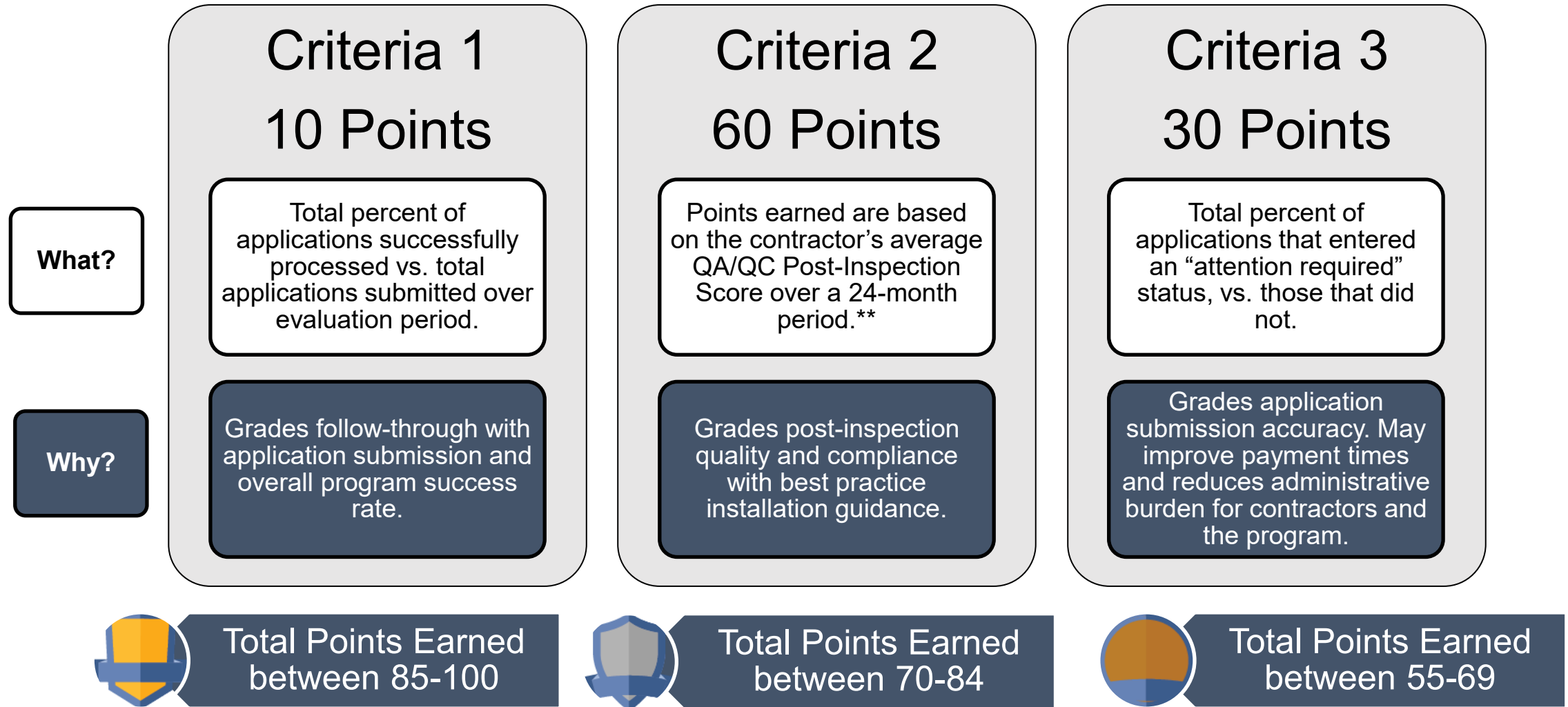


Revised QA/QC Items

National Grid Pre-Payment Inspection

- > National Grid previously required pre-payment inspections, which could result in a delay in the project cycle
- > National Grid is changing what projects will be subject to pre-payment inspections
- > Provisional and Full status contractors will not be subject to pre-payment inspections for National Grid on a going-forward basis
- > Probation and Paused status contractor completions will still be subject to pre-payment inspections

Badging Criteria Updates



*To be eligible for badging, Participating Contractors must submit three or more projects during the review period to the NYS Clean Heat Program.

**Corrective action made on post-inspection reports will earn back 75% of lost points if resolved within 30-days of issuance, and 50% afterwards.

***Scores and criteria are based on program guidelines at the time of application submission.

Badging Criteria Updates

- > Criteria 1 & 2: Shifting 20 points from Criteria 1 to Criteria 2
- > Criteria 2: Scoring will now be based on QA/QC inspections over the most recent 24-month period
- > Criteria 2: Submitting corrections on CARs within 30 days of receiving the report will provide 75% of the lost points. Contractors will still be eligible to receive 50% of the lost score if the CAR is corrected after 30 days.
- > Criteria 2: Participating Contractors with a total score in the gold badge range will only be eligible for a silver badge if their average QA/QC inspection score is <4.0 over the most recent 24-month period.
- > Criteria 2: Participating Contractors with an average QA/QC inspection score <3.0 over the most recent 24-month period will not be eligible for any badge designation.

Clean Heat Training Opportunities

Upcoming Clean Heat Trainings

Clean Heat Program Overview (Upstate Utilities focused) - Tuesday, September 22nd (9-10:15 AM)

- > Topics: Calculating ASHP incentives & capacity at design temp; & Required documents
- > Register for the training at <https://attendee.gotowebinar.com/rt/2041556043348155998>.

Clean Heat Online Intake Tool Overview (Upstate Utilities focused) - Thursday, September 24th (9-10 AM)

- > Topics: Submitting a rebate application and related submission details
- > Register for the training at <https://attendee.gotowebinar.com/rt/5571086225044005209>.

School of Clean Heat Webinar Recordings

NYSCH Upstate Trainings

Share this page

Recently Added

19 DAYS AGO

School of Clean Heat - Clean Heat Online Intake Tool

36:31

20 DAYS AGO

School of Clean Heat - Program Overview &

24:14

28 DAYS AGO

School of Clean Heat - Overview of Custom

1:14:47

1 MONTH AGO

NYS Clean Heat Custom Calculator Walkthrough-

48:39

2 MONTHS AGO

School of Clean Heat - Air-to-Water Heat Pump

35:11

3 MONTHS AGO

School of Clean Heat - Central Hudson Orange

57:09

Con Edison Clean Heat

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Featured Videos

3 MONTHS AGO

CoolCalc Manual-J Load Calculating Training

1:31:27

4 MONTHS AGO

Con Edison's Clean Heat Training Webinar -

49:49

- > [School of Clean Heat Upstate Recordings](#)
- > [School of Clean Heat Con Edison Recordings](#)
- > Access at any time to fit your busy schedule!

School of Clean Heat Shorts Channel

Clean Heat Shorts

Quick, targeted videos to help Clean Heat contractors address and prevent common application errors

Recently Added

Customer Acknowledgement Form

What you need to know

- Each utility has their own unique form, and a fully completed form is requirement for submission
- We will cover where to find the Utility specific Customer Acknowledgement Form (CAF)
- How to fill it out, common errors to avoid that will cause delay in processing

3:35

2 HOURS AGO

Customer Acknowledgment Forms

Welcome to The School of Clean Heat!

Please Library: Missing NEEP or AHRI Sheet!

5:53

6 DAYS AGO

Missing AHRI/NEEP Certificates

Manual J

- Relevant Action Reasons:
 - Manual J design temps not within 5 degrees
 - Missing Equipment Heating Capacity at design temperature from Manual J
 - Missing Load Calculation Documentation

7:26

11 DAYS AGO

Manual J: Design Temps Not within 5 Degrees, Missing

Relevant Action Reasons

Missing or incorrect serial numbers
Model number does not match photo and/or documentation
Missing Decommissioning Photos
Serial number does not match photo and/or documentation
Missing outdoor unit installation photos (log)
Missing heat pump water heater installation photo

4:57

11 DAYS AGO

**Photo Errors:
Missing/Incorrect Serial or**

- > Learn how to correct common application errors in minutes
- > Cover only the specific training topics you need
- > Access at any time to fit your busy schedule
- > Additional Clean Heat Shorts coming soon!

[Visit School of Clean Heat Shorts](#)

Stakeholder Topics

Stakeholder Updates

- > No submissions from stakeholders this quarter
- > Topics encouraged to be coordinated via JMC through nyscleanheat@ceadvisors.com.

Resources and Next Steps

- > Next PC&IP meeting on **December 10, 2026** (9:00 AM-10 AM)
 - Please submit potential topics for the next Working Group by **December 1** via email to NYSCleanHeat@ceadvisors.com or directly to your utility partner.
- > NYS Clean Heat Website - cleanheat.ny.gov
- > NYS Clean Heat Contractor Toolkit – NYSCleanHeat.com
- > Regulatory documents
 - Related to 2020-25 Portfolio ([18-M-0084](#))
 - Related to 2026-30 Portfolio ([25-M-0248](#))

Program Contact Information

> NYS Clean Heat Contacts

- **Toby Hyde**, Con Edison: HydeT@coned.com
- **Ray Cotto**, Central Hudson: rcotto@cenhud.com
- **Ryan Bauer**, National Grid: ryan.bauer@nationalgrid.com
- **Sean Dooley**, NYSEG/RG&E: sean_dooley@rge.com
- **Chris Trenard**, Orange & Rockland: trenardc@oru.com
- **Caroline Hazard**, NYSERDA: caroline.hazard@nyserda.ny.gov

> General Mailbox

- Regulatory and program inquiries: nyscleanheat@ceadvisors.com
- Application and project-specific inquiries: nyscleanheat@icf.com and (844) 212-7823

Thank you!

